# INTERNATIONAL

2016 Results 23 March 2017



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# **2016 Continued Steady Progress**



#### **Operational Highlights**

#### <u>Vietnam</u>

- Production 9,883 BOEPD
- TGT development programme recommenced in late 2016, the first new drilling on TGT since early 2015
- TGT partners have agreed a further two infill wells plus appraisal of H5 south in 2017
- FFDP signed and formal Prime Ministerial approval 1Q 2017
- Negotiations for Blocks 125 & 126 near conclusion

#### <u>Africa</u>

- MXI 12 month extension to licence granted and reviewing options to extend
- Application for a 20-year Production Licence ("PEX") for Lidongo area was approved in September 2016 with the PEX commencing October 2016
- Lidongo discovery area commercialisation discussions progressing

#### **Strategic and Financial Highlights**

- \$17.5m cash return to shareholders
- \$10.0m cash inflow on Mongolian receivable
- \$100.3m Cash, cash equivalents and liquid investments
- Low cash operating costs of \$11.70/bbl

# 2016 Financial Summary – Income Statement



US\$ millions, unless otherwise stated	2016	2015	Commentary
Sales revenue	154.6	214.8	<ul> <li>2016 production of 9,883 BOEPD (2015: 11,976 BOEPD)</li> <li>2016 realised oil price of \$45.01/bbl (2015: \$54.10/bbl)</li> </ul>
			US\$ millions, unless otherwise stated Operating costs 44.4 47.4
			Inventory movements(2.6)3.0Royalty12.016.2
			Export duty         12.0         10.2
Cost of sales	(135.0)	(166.4)	DD&A <b>79.8 99.0</b>
			Total 135.0 166.4
			<i>Operating costs</i> (\$/bbl) <b>11.70 10.06</b>
			DD&A costs (\$/bbl) 22.04 22.64
Gross profit	19.6	48.4	
Administrative expenses	(13.5)	(10.0)	
Exploration write back/(expense)	1.1	(36.4)	<ul> <li>FY 2015 includes exploration costs to fulfil MPS obligation well</li> </ul>
Operating profit	7.2	2.0	
Loss after tax	(18.3)	(33.8)	

# 2016 Financial Summary – Cash Flow

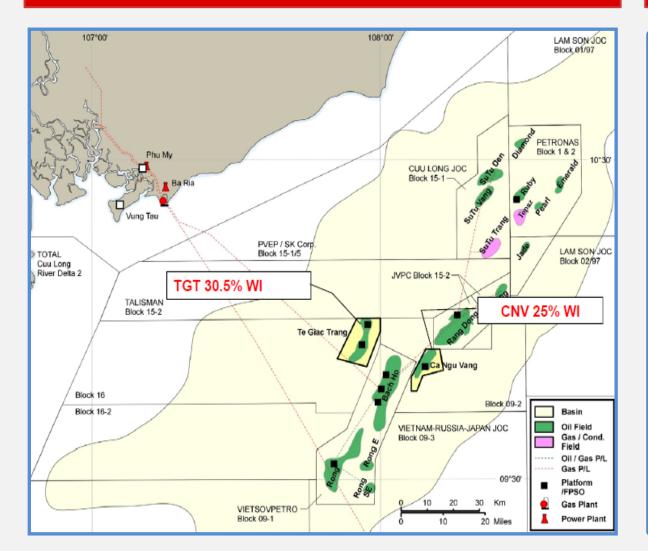


US\$ millions, unless otherwise stated	2016	2015	Commentary	
Operating cash flow before working capital, interest and tax	87.2	138.3		
Cash taxes	(39.9)	(62.4)		
Net cash from operating activities	46.0	80.3		
Capital expenditure	(35.8)	(87.5)	0 10 20 30 40 50 60 70 80 2015 2016 2017 \$46.9m Vietnam Africa	90 100 \$87.5m
Payment to abandonment fund	(4.3)	(4.9)		
Free cash flow <sup>(1)</sup>	5.9	(12.1)		
Cash, cash equivalents and liquid investments	100.3	103.6		
Distributions to Shareholders	17.5	51.1		

(1) Free cash flow is calculated as net cash from operating activities and after payments for capital expenditure and abandonment

#### Vietnam – Cuu Long Basin Blocks





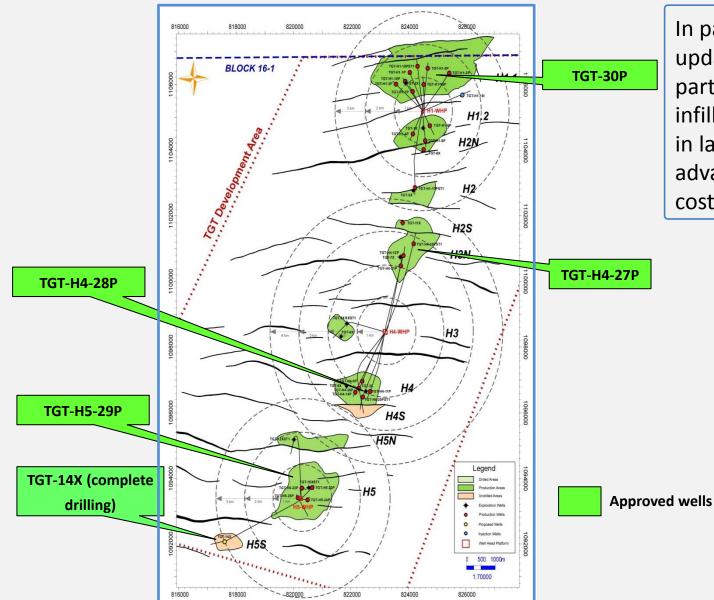
#### Asset Map: Vietnam

#### **Overview**

- Originally signed
   Petroleum Contract with
   PetroVietnam in 1999
- Recently renewed a strong relationship with its partners and continue to review the development options around TGT
- TGT & CNV developments comprised construction of FPSO and four wellhead platforms over two fields

#### TGT Well Drilling Programme 2016-2017





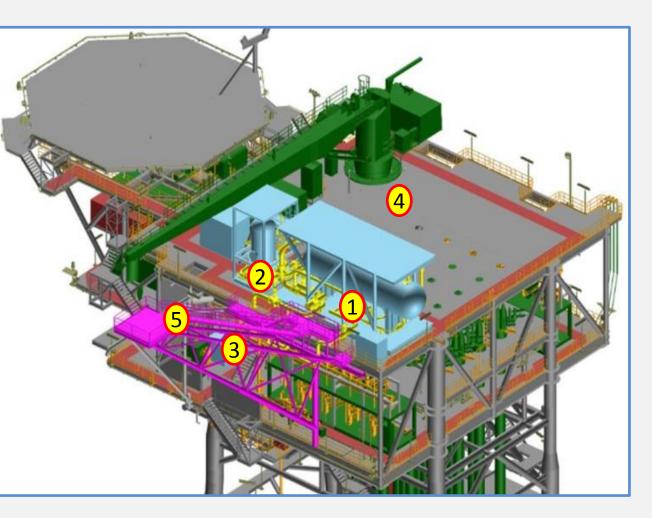
In parallel with the updated FFDP process partners recommenced infill drilling programme in late 2016 taking advantage of the low cost drilling environment

# Local Water Handling On H1-WHP



Additional Equipment									
1	Three Phase Separator								
2	Compact Flotation Unit								
3	Degassing System								
	Chemical Injection								
4	System								
5	Flare and Ignition System								

Description	Design Capacity
Oil (bopd)	30,000
Water (bwpd)	65,000
Gas (mmscfd)	50
Total Field Handling Capacity (blpd)	180,000 (from 120,000)



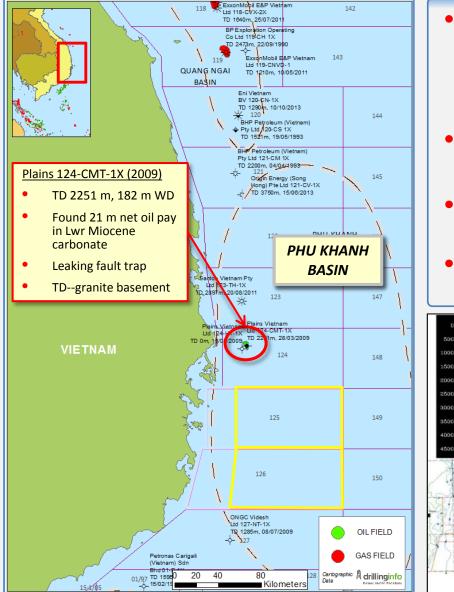
# Local Water Handling Project Schedule



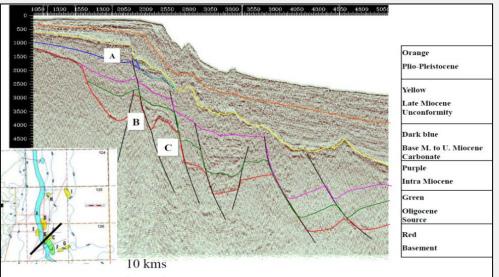
Description	Duration		2016 201					7	7																	
Description		J	F	Μ	A	N	IJ	IJ	J	A	S	0	Ν	I D	J	JF		Λ	Α	M	J,	J	A	S (	) N	D
RAR Approval						RA	Ra	pp	ro	val																
CSR Approval												cs	R	app	oro	val										
FFDP Approval																	FF	Ð	Рa	рр	ova	ıl				
Engineering																										
Verification	1-2 months									(			<mark>)</mark>													
FoE	2-3 months																					}				
Procurement (Critical Package)																Aw	/ar	d	LL	s						
Water Treatment System	8 months												1						;	1		}				
Flare	7 months														7				:			Ż				
Valve	9 months														1				8	1		}				
2016 Campaign																										
Onshore Fabrication	2 weeks									0																
Offshore modification	3 weeks								Ι	þ												Τ				
2017 Campaign							T		T													T				
Onshore Fabrication	2.5 months								Τ								Τ					}	Þ			
Offshore modification, installation and HUC	2 months						T		T																	
First Operation									Ĩ								Ĺ	Fir	st	Ор	era	tio	n			
	Completed			Pr	rep	bara	atic	on -	&	Te	nd	eri	ing	3				¢		Ex	ecu	tio	n			

#### Vietnam: 125 & 126



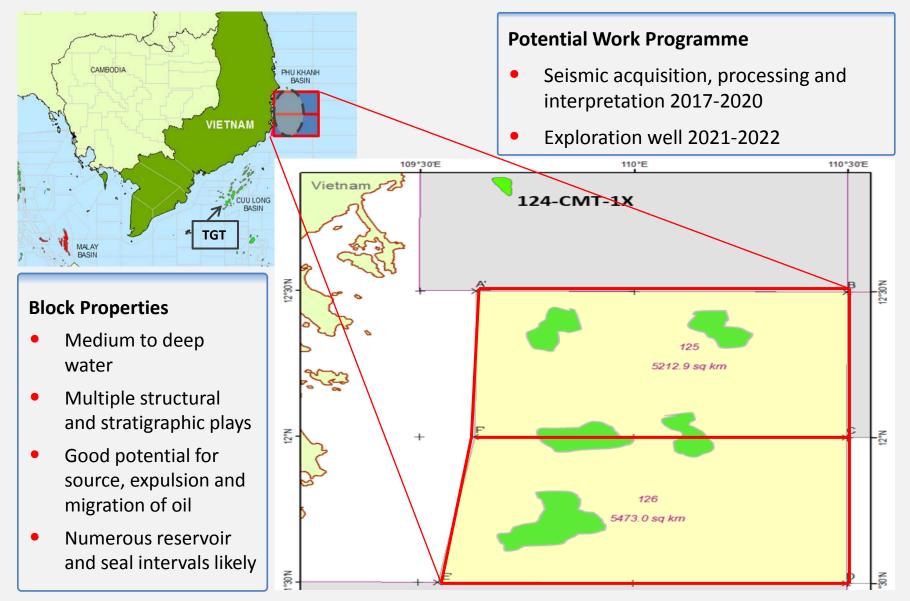


- Geological observations indicate:
  - demonstrated source, generation and migration of oil in this basin; risk of gas
  - Tertiary & Basement reservoirs
- Oil discovery in Block 124:
  - confirms oil system in the basin
- Multiple structural and stratigraphic leads observed on the available seismic data
- Processing of 2D seismic data and new 3D program required



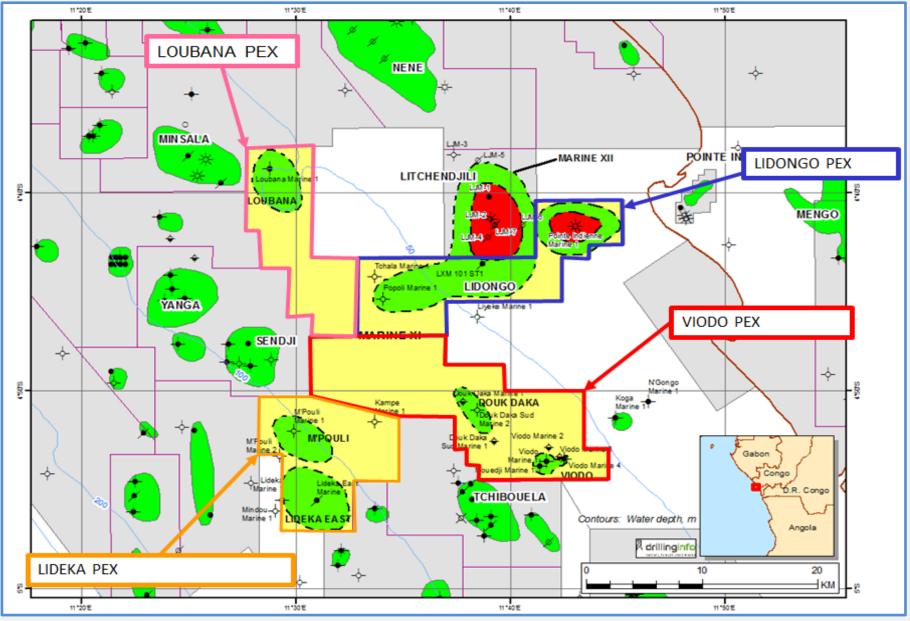
## **Vietnam: Exploration Potential**





#### Africa: Marine XI Block Proposed PEXs





# 2017 Outlook



#### Operational

#### **Vietnam**

- Arrest production decline in TGT field
- Production guidance 8-9,000 BOEPD
- Continued upgrade, optimisation and development of TGT field
- Blocks 125 & 126 PSC negotiations concluded with formal signing expected 1H 2017

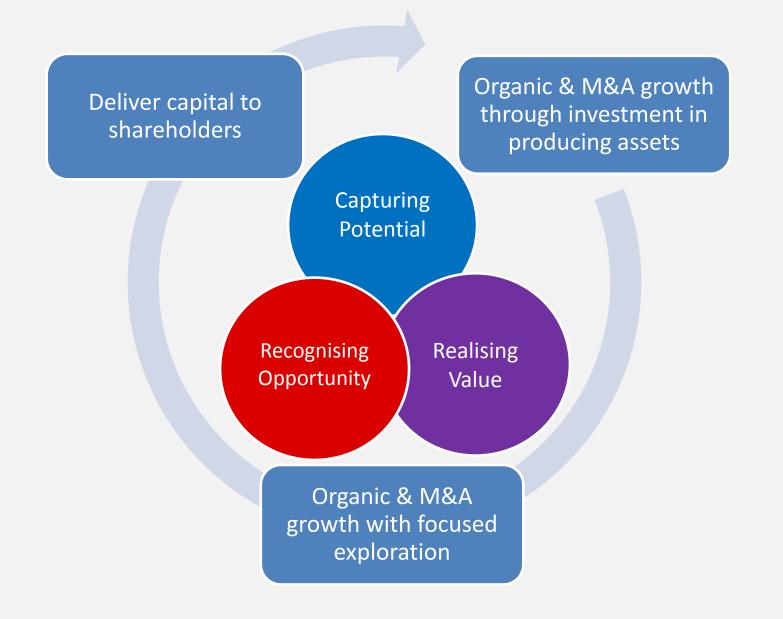
#### <u>Africa</u>

- Production Licence (PEX) applications made for remaining discovery areas on Marine XI in Congo
- Commercialise Lidongo area

#### **Strategic and Financial**

- Recommended dividend 5p/share
- Cash received \$42.7m Mongolia asset
- Expected 2017 capex budget of c.\$50m (\$35.0m for Vietnam and \$15.0m for Africa)
- Newly formed Business Development group – Dr Mike Watts & Jann Brown
- Heighten pursuit of growth and rationalisation of portfolio





#### **Capturing Potential**





Operations									
1997	•First oil flow from Mongolia drilling								
1998	• Development drilling and infrastructure project in environmentally sensitive area in Russia								
1999	•Bualuang Discovery in Thailand								
2002	•Block 9-2 CNV discovered by SOCO								
2003- 2004	•First Basement drilling in Yemen								
2005	•TGT field discovered by SOCO								
2008	•CNV on-stream								
2010	•First onshore drilling campaign carried out in the DRC in over 40 years.								
2011	•First TGT production achieved on schedule								
2012	Second TGT platform on-stream								
2015	<ul> <li>First oil from H5 development delivered under budget and ahead of schedule</li> <li>2.4mm man hours without a lost time incident</li> </ul>								
2016	•First operated deep water well drilled located in the Lower Congo Basin								



# **Realising Value**





ets	May 1997	May 2006	Jan 2010	2006-2012	2006-2012 May 2013		2014	2015	2016	
Capital Mark	IPO –	<b>Issue of</b> convertible bonds - \$250 m	<b>Equity placing</b> – \$166m	<b>Share buybacks</b> – \$54m	Convertible bonds full redemption				<b>Dividends</b> – \$17.5m	

(1) Includes share buybacks of \$54m and cash returns of \$213m in 2013, \$119m in 2014, \$51m in 2015 and \$17.5m in 2016

(2) As at 31 December 2016

(3) Total return over the period including dividends as at 31 Dec 2016 (Source: Bloomberg)



# Uphold the highest standards of governance, safety and responsibility

# Focus on areas that continue to provide value and returns through:

- diversification of income stream
- ensuring ability to deliver sustainable dividends
- using reasonable leverage to the balance sheet
- full-cycle capital discipline
- maintain financial flexibility and liquidity



# Capturing

#### Maintain track-record of generating shareholder value through



- sustainable cash returns to shareholders
- maximising value from exploration portfolio

# Recognising Realis Opportunity Valu



# Appendix

#### **SOCO** Reserves and Contingent Resources



Group 2P + 2C mmboe					
	TGT	CNV	Vietnam <sup>(3)</sup>	Congo <sup>(4)</sup>	Group
Oil and Gas 2P Reserves <sup>(1)(2)</sup>					
As at 1 January 2016	30.6	6.7	37.3	0.0	37.3
Production	(3.0)	(0.6)	(3.6)	0.0	(3.6)
Revision	(0.8)	0.4	(0.4)	0.0	(0.4)
2P Reserves as at 31 December 2016		6.5	33.3	0.0	33.3
Oil & Gas 2C Contingent Resources					
As at 1 January 2016	14.0	2.3(5)	16.3	8.1	24.4
Revision	(4.0)	0.6	(3.4)	0.0	(3.4)
2C Contingent Resources as at 31 December 2016	10.0	2.9	12.9	8.1	21.0
Total 2P + 2C as at 31 December 2016	36.8	9.4	46.2	8.1	54.3

Independent audit by Gaffney, Cline & Associates has confirmed above management's estimates of Reserves and Contingent Resources for the Company's Vietnam assets as of 31 December 2016

- (1) Reserves and Contingent Resources are categorised in line with 2007 SPE/WPC/AAPG/SPEE Petroleum Resource Management System (SPE PRMS).
- (2) Assumes oil equivalent conversion factor of 6,000 scf/boe.
- (3) Reserves and Contingent Resources have been independently audited by Gaffney, Cline & Associates.
- (4) Congo volumes are associated with the Viodo discovery.
- (5) 31 December 2015 CNV restated for 2C following an error on GCA Reserves and Resources Statement from 9.0 mmboe to 2.3 mmboe.



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